

Regional integration through “Walvis Bay Corridors” for the Southern African Region

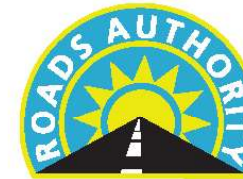
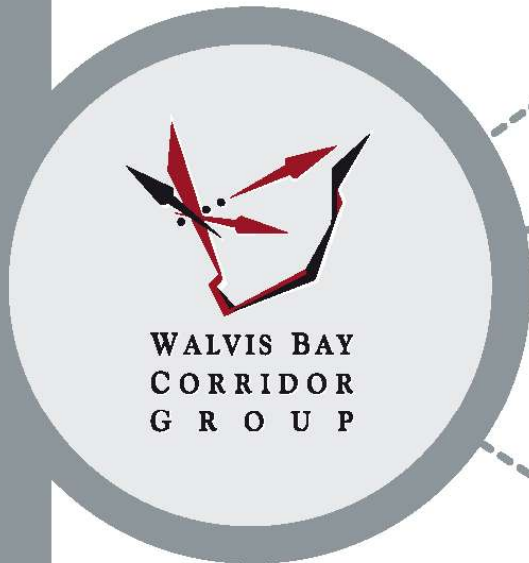
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CEO – WBCG

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Who's the Walvis-Bay Corridor Group



Ministry of Finance



Ministry of Home Affairs



Ministry of Trade and Industry



Ministry of Works and Transport



Corridors to accelerate growth

- Government invested in major transport infrastructure to link Namibia with rest of neighbouring countries:
 - Port development,
 - Rail development, (Links with Angola, **Botswana, Zambia**)
 - Road development (Links with Angola, Botswana, Zambia)
- Optimize unique location of Namibia and to establish new trade routes to link Namibia with rest of the SADC region
- Increased/important role of transport & logistics as GDP %

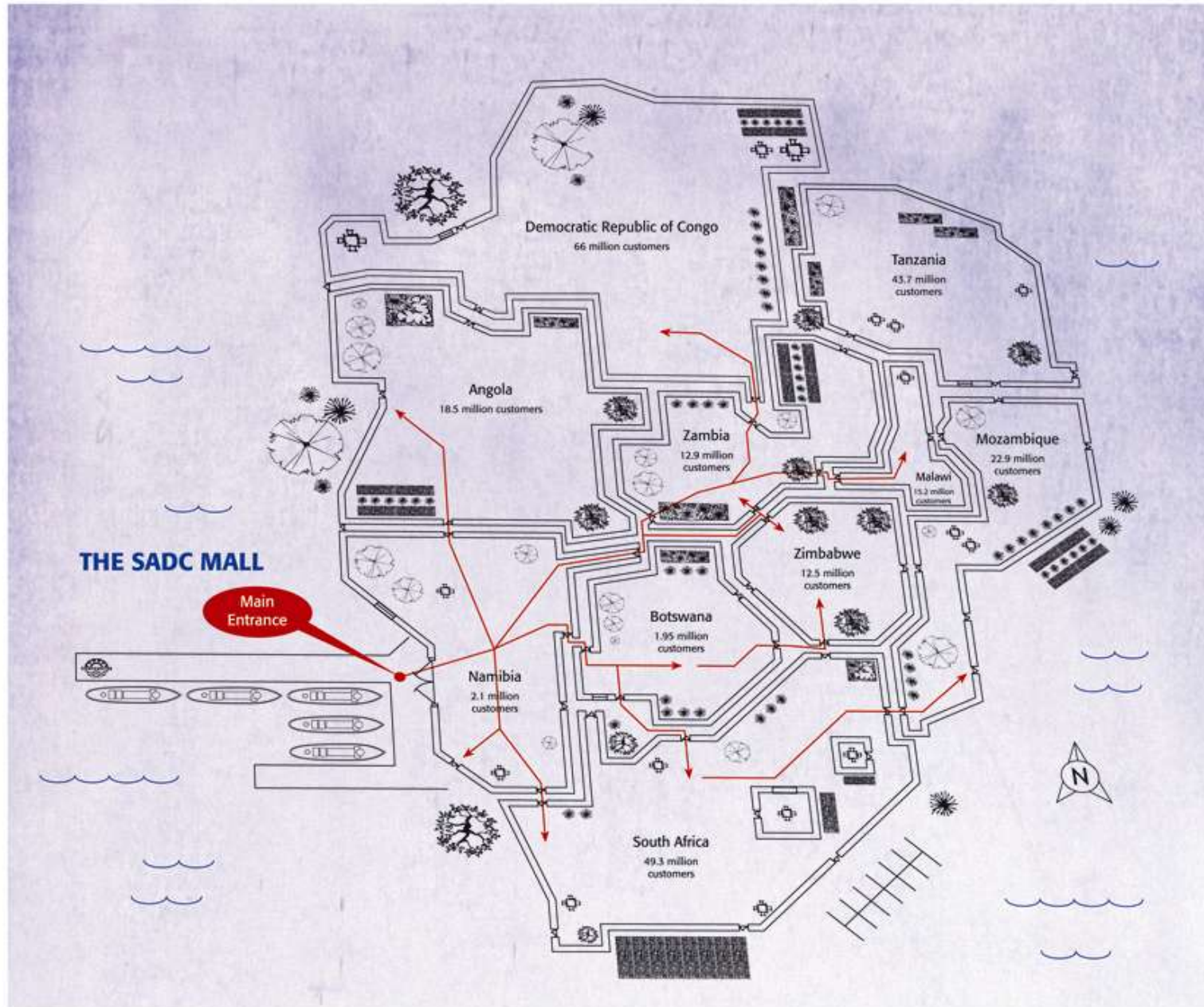


Namibia Strategic Plan

- Infrastructure development since 1990 basis for Corridor development
 - Regional integration
 - Economic development
 - Bridging the Infrastructure gap in SADC
- WBCG established in 2000 (Private Public Partnership)
- Government cooperating with private sector to optimize infrastructure development:
 - Broader transport coordination with all stakeholders
 - Support Business Development
 - Support Cross border facilitation



Welcome to your SADC mall





Where did we start?

- All trade via South Africa
- No connections to neighbours
- Limited knowledge about Namibia
- Limited knowledge & trade with SADC
- No direct shipping connections
- Zero Corridor /Transit traffic





Setting up a base & framework for Cross border PPP' s

- **Initial discussions**
- **Terms of Reference**
- **Agreement/MoU' s**
- **Leading agency**
- **Supporting agency- Financial**
- **Supporting agency- Commitment**





Walvis Bay Corridors

- **TKC**

Botswana, SA, Zimbabwe

- **TCC**

DRC, Malawi, Zambia, Zimbabwe

- **PPP with neighbours**

- **Benefits of corridors to SADC**



WALVIS BAY
CORRIDOR
GROUP



TransCaprivi Corridor (Walvis Bay-Ndola-Lubumbashi Corridor)

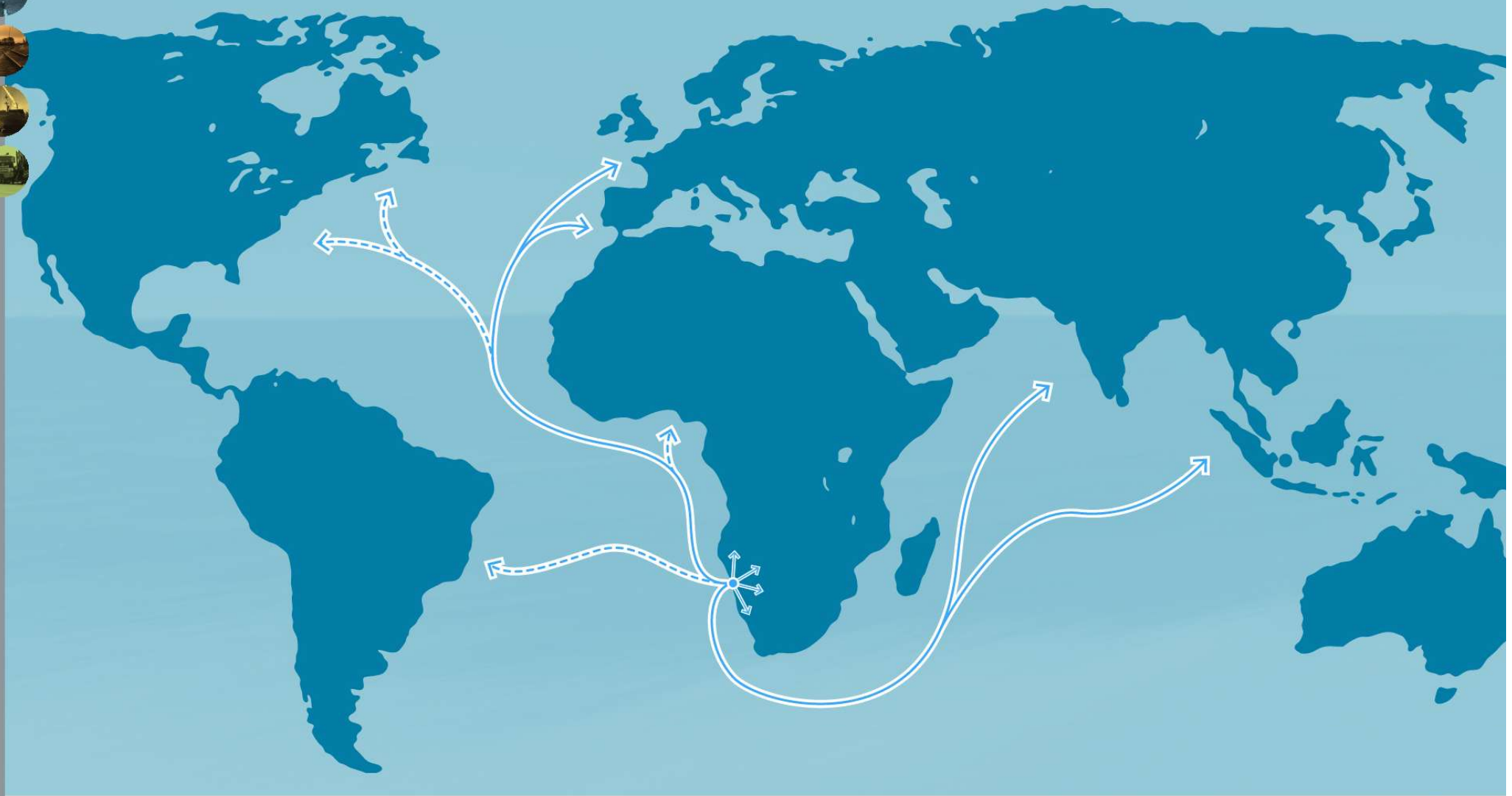
- **Links Walvis Bay with Zambia, Zimbabwe, DRC & Malawi**
- **Completion of bridge between Namibia & Zambia-2004**
- **Opening of Zambia office – 2005**
- **Development of a PPP between Namibia & Zambia-2005**
- **Extended to DRC – 2010 (Walvis Bay–Ndola-Lubumbashi Corridor)**
- **Customs clearance at Katima Mulilo - 2 hours**
- **Transit time from Walvis Bay to Lusaka is 4 - 5 days**



Ensure monitoring & implementation

- **Setting up of Secretariat**
- **Develop action plan**
- **Developing clusters**
- **Agree on objectives**
- **Follow up**
- **Facilitate**
- **Coordinate**





Connecting SADC & The World

- Strategic location
- Gateway to West coast of Africa
- International Shipping connections
- Main economic centres in the world



Benefit of corridor links



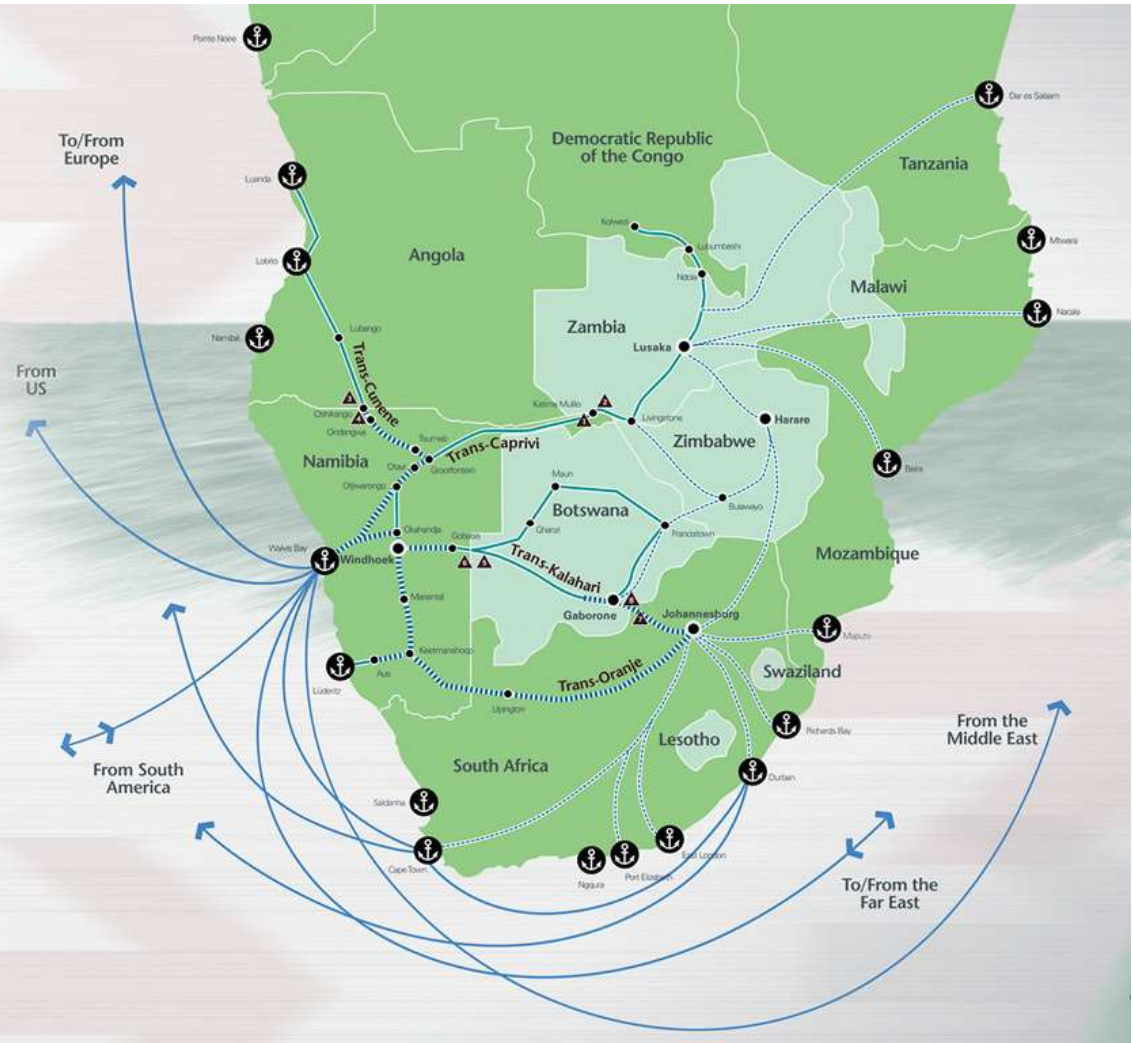
Walvis Bay serves:

- Angola (3-5 days)
- Botswana (2 days)
- DRC (5-6 days)
- Malawi (5-6 days)
- South Africa (2 days)
- Zambia (3-4 days)
- Zimbabwe (3-4 days)

Walvis Bay has direct sailings from:

- Europe
- The Far East
- North America
- The Middle East

*Terms and conditions apply



WALVIS BAY
CORRIDOR
GROUP



Regional Benefits

- Efficient Transport systems reduce cost
- Facilitate regional trade and regional integration
- Alternative trade route
- Economic impact on export production





Benefit of corridor development

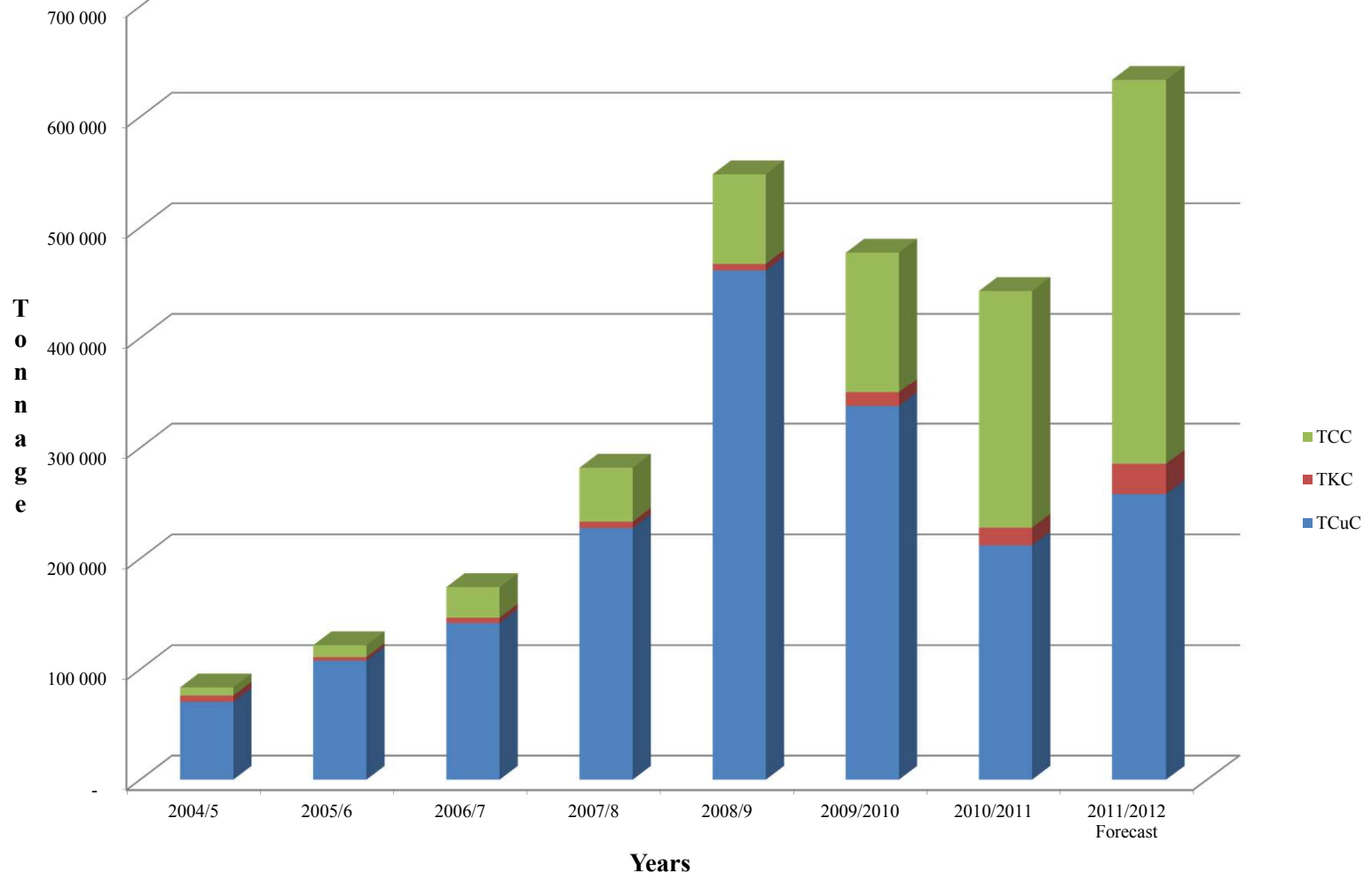
- Focus on doing more with less
- Benefit to the consumer
- Economy of scales
- Alternative trade routes
- Regional integration
- Trade facilitation
- Shorter access to markets

Outcomes

- Creating alternative trade route for Southern Africa
- Increase in tonnage
- Reduce transit time
- Consistent messaging – mindset change
- Created strong network – national, regional & international
- Opportunity for growing economy through transport



Corridor Growth



Conclusion

- Creating “best” trade route for Southern Africa
- Continuous Follow up
- Strategic partnerships
- Vision
- Common PPP objectives
- Opportunity for growth
- Regional integration & trade

