



Dear Stakeholder

I am delighted to make you more acquainted with MultiChoice Namibia's management team who actively drive our purpose of enriching lives through the innovative delivery of compelling digital video entertainment content in Namibia.

MultiChoice Namibia (MCN) is the leading pay television operator in the country, providing viewing pleasure for all subscribers through relevant, current and exciting content on DStv and GOtv.

Our business launched in February 1992 as a joint venture with Kalahari Holdings and is the oldest MultiChoice joint venture in the MultiChoice Africa Group. Kalahari Holdings is a committed partner to MultiChoice Africa, and together we have built MultiChoice Namibia into an operation that keeps delivering quality service and entertainment to Namibians, keeping them abreast of technology and giving them access to the finest African and international content.

With two offices in Windhoek and two branches in Ongwediva and Swakopmund respectively, MultiChoice Namibia is supported by an impressive network of 13 agents, 70 retailers and 110 accredited installer companies countrywide.

MCN remains on the cutting-edge of technological developments by staying committed to using every technology available to us to enhance that experience for Namibians.

In line with our purpose, we actively contribute to the socio-economic development of Namibia through our business and corporate social investment activities, including the MultiChoice



“ We believe education and access to information are critical to the development and growth of a nation. ”

Resource Centre (MRC) Programme to increase and enhance access to quality educational resources, as well as the CNN MultiChoice African Journalist Awards to recognise excellence in journalism among many others.

Currently there are 120 staff members at MCN, who collectively bring business success by living and breathing our values – care, connect and create – every day.

On behalf of the entire team at MultiChoice Namibia, we look forward to fruitful collaboration with all our stakeholders as we all work towards bright future for Namibia in line with Vision 2030 goals.

For more information about MultiChoice, please access our contact details on page 8 or contact our PR team – see page 9-10.

Yours in Entertainment,

Roger Gertze
General Manager

Roger Gertze

General Manager

How long you've been with MultiChoice Namibia?

2 years and 9 months

Favourite DStv channel/programme?

KykNET on channel 144 - it provides for safe family programming in our mother tongue.

Who and what do you like to watch on SuperSport?

I like rugby, my favourite team is the Stormers and my star is Bryan Habana.

Role model:

My parents are my role models who under difficult circumstances managed to raise four children who became successful individuals.

The best part of working in the video entertainment business...

I love working in the video entertainment industry as it is in my view one of the most powerful methods to inform, educate and entertain any nation.

Exciting opportunities for paid-TV in Namibia?

I am excited by the fact that pay TV provides ample opportunity for people from all walks of life to pursue a career in broadcasting be it in the technical, content production and or any aspect of the pay tv value chain (Agents, installers, third party payment vendors, agencies, direct sales agents and the list goes on).

“ The video entertainment industry as it is in my view is one of the most powerful methods to inform, educate and entertain any nation. ”



“ We have fantastic local talent to approach local film makers to produce local dramas. ”

Ali Majiet

Operations Manager

How long you've been with MultiChoice Namibia?

22 Years

Favourite GOtv channel/programme?

Channel 43 eNCA: Justice factor – it's informative and tackles the week's headline story.

Favourite DStv channel/programme?

Channel 101: Hawaii Five – all the drama, crime and action all in one!

Who and what do you like to watch on SuperSport?

Soccer, EPL.

Role model:

Nelson Mandela – his endurance, the respect he had from the world and the ability he had to unit a nation.

The best part of working in the video entertainment business...

The ever changing technical environment and all the value add services continuously being added on our platforms.

Exciting opportunities for paid-TV in Namibia?

There is still potential to grow our DTT market. With the correct market initiatives, we could still grow our business in the North and in future our Kavango region. And I believe we have fantastic local talent to approach local film makers to produce local dramas.



Annarien Vorster

Finance Manager

How long you've been with MultiChoice Namibia?
3 years.

Favourite GOtv channel/programme?
Voetspore: Kilimanjaro Tot Kairo (Channel 8) – who does not dream of travelling through Africa?!

Favourite DStv channel/programme?
The Fixer (Channel 101) – for the mix of politics, drama and deceit.

Who and what do you like to watch on SuperSport?
Winter and Summer Olympics.

Role model:
Malala Yousifazi – she survived an attempt on her life and continues to fight for girls to get an education.

The best part of working in the video entertainment business...
I like the quick decision making processes and the fact that we are always one of the first companies to utilise cutting-edge technology.

Exciting opportunities for paid-TV in Namibia?
It is exciting to think that with GOtv we will bring great content to viewers who never had access to television before.

“ It is exciting to think that with GOtv we will bring great content to viewers who never had access to television before. ”

“ I'm inspired by those who empower and inspire others to live their best lives. ”

Moko Gawanas

Human Capital Manager

Full name & job title, and how long you've been with MultiChoice Namibia
Just over 1 year.

Favourite GOtv channel/programme?
I'm a choreographer and dancer. I love music and music videos.

Favourite DStv channel/programme?
I'm all about Catch Up and Catch Up Plus. Nothing like getting to watch absolutely everything I want when I want. I don't have to wait!

Who and what do you like to watch on SuperSport?
S223 and S225, I am a big football fan - Man U all the way.

Role model:
I don't have specific person but I'm inspired by those who empower and inspire others to live their best lives.

The best part of working in the video entertainment business...
The innovation, it's dynamic and so much fun.

Exciting opportunities for paid-TV in Namibia?
I definitely see more local content for Namibians by Namibians, and more interactive, real-time entertainment.



Lizette Foot

Corporate Affairs Manager

How long you've been with MultiChoice Namibia?

Just over a month.

Favourite GOtv channel/programme?

Discovery World – pure factual entertainment.

Favourite DStv channel/programme?

M-Net Movies Drama & Romance (DStv Channel 107) – I absolutely love corny, romantic, dramatic and everything inbetween!

Who and what do you like to watch on SuperSport?

I like to watch Wimbledon as it brings back memories of living in London. Roger Federer is a true sportsman and family man.

Role model:

I am inspired by leaders who bring out the potential in other such as Dawie and Chrisna Fourie (Founders of the African Leadership Institute) and the late Paul van Schalkwyk.

The best part of working in the video entertainment business...

It's such a privilege to work for the pioneer for pay TV services in Africa. The best part is the access to world-class content and I get to experience all of it in my lounge!

Exciting opportunities for paid-TV in Namibia?

Opportunities for Namibian talent to make it internationally... Dillish Matthews proved this possible with Big Brother Africa and recently two Namibians featured in the TLC's Next Great Presenter competition. Initiatives through Zambezi Magic, M-Net's hyper local approach and many others open up opportunities to submit local content. Watch this space!

“ The best part is the access to world-class content and I get to experience all of it in my lounge! ”



Manga Nawa-Mukena

Marketing Manager

How long you've been with MultiChoice Namibia?

2 years and 6 months.

Favourite GOtv channel/programme?

BET 2 - Music, bibliographies of the origins and development of music, movies, reality shows, etc.

Favourite DStv channel/programme?

M-Net 101 - it offers variety of Premiere movies and series; Discovery ID - Forensic Intrigue and SS8 & 9 – Sports.

Who and what do you like to watch on SuperSport?

Formula 1 Motor sport - I am great fan of Lewis Hamilton, the current F1 World champion.

Role model:

My parents. My father was a disciplined and hard-working man who came from humble beginnings and rose to great heights of an all rounded success, career wise and as a father. My mother was a wonderful principled and prayerful woman, from her I learnt how to be a strong woman of noble character. In the professional space, I owe my current success and work ethic to the examples set by Mr. Jolyon Irwin and Mrs Monica Geingos. They both taught me the qualities of thought leadership earlier on in my career.

The best part of working in the video entertainment business...

Video entertainment is thrillingly fast paced, innovative and the best part is that at MultiChoice we enrich lives through our content.

Exciting opportunities for paid-TV in Namibia?

More local Namibian content coming on the DStv and GOtv platform - after all local is Lekker.



“ Video entertainment is thrillingly fast paced, innovative and the best part is that at MultiChoice we enrich lives through our content. ”

“ My fondest memory was when we launched PVR, a true innovation! ”

Russell Slinger

Sales and Brand Manager



How long you've been with MultiChoice Namibia?
17 years.

Nickname within MultiChoice?
Love Muscle.

Favourite GOtv channel/programme?
MTV Base, channel 72, because it plays all the hottest African Music.

Favourite DStv channel/programme?
Discovery Channel HD, channel 121. I just love the Technology and New discoveries.

Who and what do you like to watch on SuperSport?
Athletics, Usain Bolt.

Role model:
Ian Barnard, I like his guts and the fact he is a go-getter.

Your fondest memory of working in paid-TV?
My fondest memory was when we launched PVR, a true innovation!

Exciting opportunities for paid-TV in Namibia?
Local channels on Gotv.

About MultiChoice

MultiChoice Namibia

MultiChoice Namibia (PTY) Ltd falls under MultiChoice Africa Limited.

MultiChoice Africa is the leading video entertainment service provider in Sub-Saharan Africa, providing multi-channel, multi-platform digital video entertainment services containing channels from Africa, America, China, India, Asia and Europe.

The company has over twenty years' experience as a video entertainment provider in Africa, offering cutting-edge digital technology to provide premium video content for subscribers in 49 Sub-Saharan African countries and its adjacent Indian Ocean islands.

MultiChoice Africa provides its digital satellite television service – DStv – to subscribers' homes from two different satellites, namely: the Intelsat 20 ("IS 20") Ku BAND and Eutelsat 36B (used to be called W7) Ku Band. The GOtv offering is on a DTT (DVB-T2) network, which was established in 2011 and currently covers nine countries.

Products:

DStv

MultiChoice offers a variety of bouquet options on its DStv service. The range of DStv packages allows subscribers flexibility in price and choice without compromising quality or variety. Subscribers are able to choose any bouquet of their choice depending on affordability or needs. These range from the English variety of bouquets: DStv Premium, DStv Compact, DStv Compact +, DStv Family and DStv Access - to Portuguese and Indian packages - DStv Bué, DStv Grande, DStv Fácil and DStv Indian. In addition, MultiChoice offers special bouquets for hotels, pubs and clubs. For more about DStv please visit www.dstv.com.

GOtv

GOtv is a new pay television offering on the new DTT platform (Digital Terrestrial Television). It is a mass market product that offers exciting digital home television for the whole family at an affordable price. It is innovative, fun, simple, friendly, affordable, relevant and exciting. For more about GOtv, please visit www.gotv africa.com.

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Selma Kaulinge

Public Relations Officer

How long you've been with MultiChoice Namibia?

2 Months

Favourite DStv channel/programme?

I really enjoy cooking so you will usually find me watching BBC Style (DStv Channel 174), The Food Network (DStv Channel 175) among others.

Who and what do you like to watch on SuperSport?

My favourite sport is soccer and I support Chelsea FC. I also watch tennis, athletics and a bit of basketball. My favourite sports stars are Didier Drogba and Serena Williams.

Role model:

All the strong women in my life make up my role models. From my wonderful mother and awesome sisters (6 in total) and of course all my extraordinary friends.

The best part of working in the video entertainment business...

I am such a pop culture fanatic, plus I like being up to date with what is happening in the world, whether in terms of news, world events and entertainment.

Contact Details for Selma:

Public Relations Officer

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Meet the PR team

“ I like being up to date with what is happening in the world, whether in terms of news, world events and entertainment. ”

“ Never give up on your dreams and always work towards what you want to achieve. ”



Lucrecia Fliede

Frontline Officer

How long you've been with MultiChoice Namibia?

7 years.

Nickname within MultiChoice?

Luki.

Favourite DStv channel/programme?

Food Network DStv channel 175, I love trying out new recipes.

Who do you like to watch on SuperSport?

Usain Bolt.

Role model:

My very good friend Korin Adams. She's taught me to always believe in myself, see the positive side in every situation, never to give up on my dreams and always work towards what I want to achieve.

Your fondest memory of working in paid-TV?

You are always on top of new channel launches.

Favourite celebrity (featured on DStv or GOtv)

Taylor Perry.

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