



agribank 

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www.agribank.com.na 

VACANCY

Agribank specialize in financing the entire value chain from land acquisition, production inputs, harvesting, transporting, processing and marketing of the products at competitive interest rates.

Vision

To be the catalyst in transforming the agricultural sector where every Namibian enjoys a quality life.

Mission

To provide affordable and sustainable innovative financial solutions towards socio-economic development in Namibia.

Core Values

- Customer Service
- Accountability
- Professionalism
- Fairness
- Integrity
- Transparency

Windhoek Head Office

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Rundu

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INTERESTED CANDIDATES WITH RELEVANT QUALIFICATIONS AND EXPERIENCE ARE HEREBY INVITED TO APPLY FOR THE FOLLOWING POSITION.

Position: Sales Consultant

Department: Sales Department

Duty Station: Otjiwarongo | **Contract:** Permanent

Purpose of the Position

Reporting to the Regional Branch Manager, the incumbent will be responsible to source and develop new business relationships for the Bank and involves developing a strong pipeline of new clients through direct or indirect contact to ensure the sustainable growth of the loan book.

Key Performance Areas

- Acquisition of new agricultural loans
- Loan book growth
- Compilation and maintenance of sales action plans to increase sales
- Advisory services on financial products and services

- Customer Relationship Management
- Ad hoc Administrative Duties

Minimum Educational Qualification and Experience Requirements

- The suitable candidate must have at least a Degree in Marketing or Agricultural related fields.
- 4 years relevant work experience of which 2 years should have been in Credit/Banking will be added advantage
- Valid Driver's license.
- Computer literate. Working knowledge of SAP system will be an advantage.

Agribank will offer the successful candidate a competitive remuneration package. Qualified people from previously disadvantaged groups and people with disability are encouraged to apply.

Applications should be accompanied by a detailed CV, certified copies of identity document and qualifications and addressed to:

**Human Resources Department
Private Bag 13208 – Windhoek
10 Post street Mall – Windhoek**

**NB: No emailed or faxed applications will be accepted
Closing date for applications:
31 JULY 2020**

AGRIBANK Your All Season Bank