

# VACANCIES



Agribank specializes in financing the entire value chain from land acquisition, production inputs, harvesting, transporting, processing and marketing of the products at competitive interest rates.

## Vision

To be the catalyst in transforming the agricultural sector where every Namibian enjoys a quality life.

## Mission

To provide affordable and sustainable innovative financial solutions towards socio-economic development in Namibia.

## Core Values

- Customer Service
- Accountability
- Professionalism
- Fairness
- Integrity
- Transparency

## Windhoek Head Office

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## Grootfontein

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INTERESTED CANDIDATES WITH RELEVANT QUALIFICATIONS AND EXPERIENCE ARE HEREBY INVITED TO APPLY FOR THE FOLLOWING POSITION.

**Position:** Sales Consultant X 2

**Department:** Sales **Job Grade:** C4

**Duty Station:** Southern Branch – Mariental | **Contract:** Permanent

### Purpose of the Position

Reporting to the Regional Branch Manager, the incumbent will be responsible to source and develop new business relationships for the Bank and involves developing a strong pipeline of new clients through direct or indirect contact to ensure the sustainable growth of the loan book.

### Key Performance Areas

- Develop a Sales Plan for the branch
- Increase and grow revenue for Agribank
- Service consultation and client satisfaction
- Marketing and promotion support

- Sales administration

- General Branch assistance/support services

### Minimum Educational Qualification and Experience Requirements

- The suitable candidate must have at least a Degree in Marketing/Agriculture or any related qualifications.
- 4 years relevant work experience in the banking industry, preferably in Sales or Credit.
- A valid Driver's license.
- Computer literate. Working knowledge of SAP system will be an advantage.

Applications should be accompanied by a detailed CV, certified copies of identity document and qualifications and should submit through:

Interested candidates can apply online by visiting [www.agribank.com.na](http://www.agribank.com.na) and go to news and media/vacancies/apply here

Qualified people from previously disadvantaged groups and people with disability are encouraged to apply.

Closing date for applications: 26 OCTOBER 2021